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I. INTRODUCTION

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Plaintiff Ronald A. Katz Technology Licensing, L.P. ("RAKTL") fails to carry its burden of demonstrating that there remain no genuine issues of material fact such that it is entitled to summary judgment on the defenses of prosecution laches and equitable estoppel.

Prosecution laches may be applied to bar enforcement of a patent where the patentee unreasonably delayed prosecution of his patents in a manner that cannot reasonably be explained. Reiffen v. Microsoft, Inc., 281 F. Supp. 2d 1149, 1153 (N.D. Cal. 2003); Symbol Techs., Inc. v. Lemelson Med., Educ. & Research Found., 422 F.3d 1378, 1385 (Fed. Cir. 2005) ("prosecution laches may render a patent unenforceable when it has issued only after unreasonable and unexplained delay in prosecution").

Defendants American Airlines, Inc. and American Beacon Advisors, Inc. (collectively "American") have proffered *unrebutted* evidence that the vast majority of the asserted patents in the Katz portfolio took longer to prosecute than over 99% of comparable patents and that the delays in prosecution were unreasonable and unexplainable. The record also establishes that, during the time Ronald Katz ("Katz") was filing his patent applications, he monitored the advancements in the field by others and incorporated claims to those advancements in his pending patent applications. Moreover, ample evidence suggests that this pattern of delay prejudiced other inventors, developers and adopters—including American—who invested time and resources in new call processing technologies not knowing that those technologies would subsequently be claimed by Katz to be his inventions. Thus, by dragging out his patent filings for almost 20 years, Katz manipulated the patent system to the detriment of American and the public at large. type of behavior is exactly what the doctrine of prosecution laches is designed to address.

In response to this persuasive evidence, RAKTL only proffers conclusory statements that Katz was "diligent" in his prosecution or that his behavior was not "egregious." Plaintiff's Mot. at 11. This is insufficient to obtain summary judgment. Anderson v. Liberty Lobby, 477 U.S. 242, 248 (1986). Because the summary judgment record must be viewed in the light most favorable to American, id. at 255, RAKTL's motion should be denied.

RAKTL's motion regarding equitable estoppel fares no better. The record shows that RAKTL first introduced its patent portfolio to American in 1997. Throughout the ensuing nine years of communications, however, RAKTL never once identified the only call-processing feature now at issue—American's Non-Revenue Periphonics ("Non-Rev") application—as potentially infringing.

The record shows that RAKTL's communications were reasonably viewed as a series of empty threats regarding non-infringing technologies, especially when contrasted with its aggressive conduct toward other parties during the same time period. American reasonably inferred that RAKTL had no intention of suing, especially over an application only used internally by American's current and former employees. Thus, American was lulled into a false security by RAKTL's conduct and continued to operate, purchase, and invest in call-processing systems during that time. This evidence is sufficient to allow the trier of fact to find equitable estoppel because all inferences must be drawn in favor of American at this juncture. Id. Accordingly, RAKTL's motion must be denied.

II. SUMMARY JUDGMENT STANDARDS

Summary judgment is proper only if "there is no genuine issue as to any material fact and . . . the moving party is entitled to judgment as a matter of law." Fed. R. Civ. P. 56(c); see also Anderson, 477 U.S. at 248. At this stage of litigation, the judge's role is "to determine whether there is a

genuine issue for trial." Anderson, 477 U.S. at 249. To defeat a motion for partial summary judgment, the non-movant "need only present evidence from which a [fact finder] *might* return a verdict in [its] favor." <u>Id.</u> at 257 (emphasis added).

RAKTL's motion for summary judgment on prosecution laches must be denied if American presents *any* evidence that RAKTL engaged in unreasonable delay in prosecuting its patents such that a fact finder might return a verdict in its favor. See Chiron Corp. v. Genentech, Inc., 268 F. Supp. 2d 1139, 1148 (E.D. Cal. 2002) (denying plaintiff's motion for summary judgment of no prosecution laches). Likewise, RAKTL's motion on equitable estoppel must be denied if there is a genuine dispute about whether American was materially prejudiced by relying on RAKTL's misleading conduct. See A.C. Aukerman v. R.I. Chaides Const. Co., 960 F.2d 1020, 1043 (Fed. Cir. 1992) (reversing the district court's grant of summary judgment on equitable estoppel because the elements supporting the movant's claims "were in genuine dispute, that the evidence was not perceived in the light most favorable to [the nonmovant], that inferences of fact were drawn against [the nonmovant].").

III. THERE ARE GENUINE ISSUES OF FACT REGARDING WHETHER PATENTS-IN-SUIT ARE UNENFORCEABLE DUE TO PROSECUTION LACHES

A. Prosecution Laches May Be Established Through A Pattern Of Conduct

Prosecution laches bars enforcement of patent claims issuing after unreasonable delays in prosecution. <u>Symbol Techs, Inc. v. Lemelson Med., Educ. & Research Found.</u>, 277 F.3d 1361, 1368 (Fed. Cir. 2002) ("<u>Symbol II</u>"). The "gist" of the rationale for the doctrine is that the

¹ In lieu of the naming convention used by RAKTL in its motion, American adopts the naming convention for the four Symbol cases used by the Federal

conduct of the inventor postpones the time when the public can enjoy the free use of the invention. Reiffin 281 F. Supp. 3d at 1150 (citing Woodbridge v. United States, 263 U.S. 50 (1923)). More specifically, the doctrine of prosecution laches addresses the concern that an inventor will file narrow claims, await intervening developments, and then file broader claims to cover those developments. Webster Elec. Co. v. Splitdorf Elec. Co., 264 U.S. 463, 465-66 (1924); Chiron Corp., 268 F. Supp. 2d at 1142. Such behavior undermines the "well-established rule" that subject matter disclosed in a patent application but not claimed is dedicated to the public. Maxwell v. Thus, not only does Baker, Inc., 86 F.3d 1098, 1106 (Fed. Cir. 1996). prosecution laches prevent an applicant from unfairly extending his patent monopoly, it also protects companies and others who have "invested in the technology described in the delayed patents." Symbol Techs., Inc. v. Lemelson Med., Educ. & Research Found., 422 F.3d 1378, 1386 (Fed. Cir. 2005) ("Symbol IV"); Woodbridge, 263 U.S. at 56 (observing that prejudice is imposed on "other inventors [who] had been at work in the same field"). Prosecution laches may render an entire patent unenforceable, even if the delay only applied to a subset of claims. See Symbol IV, 422F.3d at 1386 (rendering all claims of the asserted patents unenforceable due to prosecution laches).

The Federal Circuit has expressly avoided setting forth "any firm guidelines" because prosecution laches "is to be decided as a matter of equity, subject to the discretion of a district court before which the issue is raised." <u>Id.</u> at 1385. Accordingly, rather than applying a static list of factors, the Federal Circuit held that prosecution laches requires an "examination of the

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Circuit in Symbol Techs., Inc. v. Lemelson Med., Educ. & Research Found., LP, 422 F.3d 1378 (Fed. Cir. 2005) ("Symbol IV").

totality of the circumstances." ² <u>Id.</u> at 1386. Moreover, although an applicant's delay in prosecuting a single patent application would not, by itself, be enough to justify applying prosecution laches, a *pattern* of delay across a family of patents may trigger prosecution laches:

Taken singly, the delay in the prosecution on any one particular application will surely not appear to merit relief by the courts in equity. On the other hand, an examination of the <u>totality of the circumstances</u>, including the prosecution history of all of a <u>series of related patents</u> and overall delay in issuing claims, may trigger laches.

Id. at 1385-86 (emphasis added).

Although intervening private or public rights **could** be factors considered by the Court in evaluating the totality of circumstances, ³ the Federal Circuit has never *required* the presence of public or private intervening rights as an element of prosecution laches. See Symbol IV, 422 F.3d at 1382 (citing intervening rights as *additional* factual considerations); and In re Bogese II, 303 F.3d 1356, 1367 (Fed. Cir. 2002) (affirming Board of Patent Appeals' forfeiture of patent based upon prosecution laches without requirement of intervening rights). Moreover, a particular defendant asserting a defense of prosecution laches need not demonstrate harm to itself. Reiffin 281 F. Supp. 3d at 1154 ("A defendant seeking to raise a prosecution

² This Court's earlier decision in <u>Verizon California</u>, <u>Inc. v. Ronald A. Katz Tech. Licensing, L.P.</u>, No. 01-CV-9871 (RGK) (RCx), 2003 U.S. Dist. LEXIS 23553 (C.D. Cal. Dec. 2, 2003) was issued before the Federal Circuit's clarification of the doctrine in <u>Symbol IV</u>.

³In <u>Symbol IV</u>, the Federal Circuit affirmed the lower Court's application of prosecution laches based upon the "totality of the circumstances," including the patentee's culpable neglect, statistical information about the length of the patentee's prosecution relative to other patent prosecutions, and the presence of intervening rights. 422 F.3d at 1386. However, contrary to RAKTL's suggestions in its brief (<u>see</u> Mot. at 7), the Court did *not* hold that these factors, taken individually or as a whole, were necessary elements of the defense. <u>Symbol IV</u>, 422 F.3d at 1386.

laches defense need not prove specific harm or prejudice to itself successfully to make the case for prosecution laches.") The focus on public, rather than private, interests derives from the rationale for the doctrine of prosecution laches itself:

Prosecution laches is not a doctrine, like traditional laches, aimed to protect specific competitors. It rather serves the broader public interests in the timely issuance of patents. Because prosecution laches applies to the conduct of a patent applicant prior to the issuance of a patent, the doctrine cannot be aimed at protecting specific infringers or potential infringers from prosecutorial delay, because there can be no infringement until a patent has issued.

<u>Id.</u> (emphasis added). Therefore, to show prosecution laches, a defendant must prove only that the patent holder unreasonably delayed in the prosecution of the patents and in a manner that is not reasonably explained:

Based on a review of the cases just discussed, the court concludes that there is but one element of the defense of prosecution laches that defendant must prove to prevail on this issue: that plaintiff unreasonably delayed the prosecution of his patents in a manner that cannot be reasonably explained.

Reiffin, 281 F. Supp. 3d at 1151 (emphasis added). See also Symbol Techs., Inc. v. Lemelson Med., Educ. & Research Found., 301 F. Supp. 2d 1147, 1156 (D. Nev. 2004) ("Symbol III") ("unreasonable delay alone is sufficient to apply prosecution laches").

The totality of the circumstances test for prosecution laches is objective, i.e. "whether any delay in plaintiff's prosecution or explanation for such a delay is reasonable." Reiffin, 281 F. Supp. 3d at 1151-52. In Symbol III, the district court applied prosecution laches after finding an unreasonable delay between the filing of the original application and the

issuance of the claims"⁴ as well as "delay in presenting the claims to the patent office for the first time."⁵ 301 F. Supp. 2d at 1156. The Federal Circuit has expressly commented that "there are no strict time limitations for determining whether continued refiling of patent applications is a legitimate utilization of statutory provisions or an abuse of those provisions." Symbol IV, 422 F.3d at 1385. In the two Supreme Court cases establishing the defense of prosecution laches—Woodbridge, 263 U.S. 50 (1923) and Webster, 264 U.S. 463 (1924)—the Court found delays of nine-and-a-half years and eight years, respectively, to be unreasonable. As discussed below, Katz's delays in prosecution are similarly unreasonable. At a minimum, American raises a genuine issue of fact that precludes summary judgment.

B. Katz Unreasonably Delayed In Prosecuting His Claims

The application date of the '863 patent—the lone patent now asserted against American—was June 7, 1995. Leventhal Decl. Ex. 1 at 19. However, RAKTL asserts that claim 43 of the '863 patent is entitled to a priority date of May 16, 1988. Smith Decl. Ex. 1 at 9. Claim 43 is entitled to the earlier priority date only if it is fully supported in RAKTL's patent specification filed on May 16, 1988. 35 U.S.C. § 120. Therefore, according to RAKTL's own asserted priority date, the delay between when it *could* have filed claim 43 and when it *actually* filed the claim was longer than

⁴ This time period corresponds to Professor Wagner's calculation of "Overall Pendency," i.e., the number of days between a patent or claim's priority date and its issue date. See Wagner Decl. Ex. A at 6.

⁵ This time period corresponds to Professor Wagner's definition of "Priority Pendency," i.e., the number of days between a patent or claim's priority date and the date the applicant applied for that claim. <u>See</u> Wagner Decl. Ex. A at 6.

⁶ RAKTL asserts in its Motion that "[c]ourts have uniformly refused to find prosecution pendencies spanning a decade or more to be unreasonable." Mot. at 10. This wholly ignores the Supreme Court findings in <u>Woodbridge</u> and Webster.

7 years—on par with the length of delay found to be unreasonable in Woodbridge and Webster.

In <u>Symbol IV</u>, the Federal Circuit found that the district court had "exercised its discretion reasonably" when considering the extreme length of Lemelson's patent delays relative to the universe of patent applications prosecuted around the same time. 422 F.3d at 1386. Here, like the Lemelson patents at issue in <u>Symbol IV</u>, the unreasonableness of Katz's pattern of delay is apparent when the pendency periods for the prosecution of Katz's patents are compared to other patents prosecuted during the same time period.⁷ As shown by Professor R. Polk Wagner, Katz's patent pendencies are extreme outliers when compared to other patent prosecutions, both for all patents and for patents in the same field. Comparing Katz's delays in prosecuting the patents-in-suit to comparable other patents raises material questions about whether Katz's delays were unreasonable, and egregiously so.

RAKTL's 7-year delay in prosecution of claim 43 took longer than 99% of all patent applications in the same time period, and longer than 99% of the patent applications in the same class as the '863 patent. See Wagner Decl. Ex. A at 23-28.8 The prosecution of the '863 patent is consistent with Katz's prosecution of his entire family of patents, which reveals a pattern of prosecution delays. Indeed, when using Katz's asserted priority dates for each of the patents-in-suit, most of the patents-in-suit had

⁷ Professor Wagner compares the RAKTL portfolio to all patents pending at the same time, and calls this the "overlapping dataset." Professor Wagner also compares the RAKTL portfolio to patents with priority dates within a two year period of RAKTL's priority dates, and calls this the "cohort dataset." See Wagner Decl. Ex. A at 7.

The priority pendency in the "All Records" column shows that claim 43 of the '863 patent has a priority pendency in the 99.26th percentile. The priority pendency in the "Same-Class Only" column shows that claim 43 of the '863 patent has a priority pendency in the 99.34th percentile. See Wagner Decl. Ex. A at 20. Similar results hold within the Cohort Dataset. Id. at 23.

pendencies above the 99th percentile, and almost all were above the 95th percentile. See Wagner Decl. Ex. A at 20-21, 23-24. Such delays are "not what is contemplated by the patent statute when it provides for continuation and continuation-in-part applications." Symbol IV, 422 F.3d at 1386. The pattern of repeatedly maintaining patent applications for such extraordinary periods is evidence which, viewed in the light most favorable to American, supports the inference that the delays were unreasonable.

Expert testimony further supports this view. Defendants' expert, the Honorable Gerald Mossinghoff, former commissioner of the United States Patent and Trademark Office, opined that Katz unreasonably delayed prosecution of his patents. See Plaintiff's Statement of Uncontroverted Facts and Conclusions of Law ("Plaintiff's Statement") at ¶43. See generally Mossinghoff Decl. Ex. A at ¶¶180-195; see also id. at ¶195

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Moreover, Mr. Mossinghoff opines that the total duration of Katz's patent prosecution is evidence that the delays were unreasonable. See Plaintiff's Statement at ¶ 44; Mossinghoff Decl. Ex. A at ¶195.

Nowhere in its Motion or Statement of Uncontroverted Facts does RAKTL even attempt to rebut—by offering opinion testimony, affidavits, or other evidence admissible at summary judgment—the evidence

⁹ RAKTL complains that Professor Wagner uses "priority pendency" in his analysis. <u>See</u> Mot. at 9. However, the priority date for a claim is considered the *effective filing date* by the U.S.P.T.O. MPEP 706.02, Sect. VI. To disregard a claim's effective filing date would allow a patentee to assert one filing date for purposes of defeating an invalidity challenge while relying on a second, later date for purposes of showing diligence in prosecution. RAKTL cites no legal authority for the notion that it can ignore the priority date for prosecution laches, and such an argument makes little sense.

offered by defendants' experts. Indeed, RAKTL points to no delays in prosecution of the Katz patents that are attributable to the Patent Office or are otherwise a result of circumstances beyond Katz's control. Even Mr. Goffney, RAKTL's rebuttal expert on prosecution laches, limited his opinion to how the United States Patent and Trademark Office measures the pendency of individual patent applications. Wagner Decl. Ex. A at ¶ 153-155. Mr. Goffney testified that he had no opinion on what the Court in this case would find relevant to a determination of whether prosecution laches applies. See Smith Decl. Ex. 2 at 230:16-231:11. Accordingly, Katz's delay in prosecution has not and cannot reasonably be explained. Consequently, Mr. Mossinghoff's expert opinion that Katz unreasonably delayed prosecution of his patents stands unchallenged and, in and of itself, creates a genuine issue of fact that precludes summary judgment.

C. Katz's Behavior Was Inexcusable

RAKTL argues that Katz was diligent in prosecuting its patents, e.g., Katz sought to obtain patents and that patents issued each year. ¹⁰ See Mot. at 11. RAKTL further argues that American cannot show that this is an egregious case sufficient to warrant application of prosecution laches. <u>Id.</u> As an initial matter, whether Katz desired additional patents or whether he intentionally delayed prosecution is immaterial. <u>Symbol IV</u>, 422 F.3d at

RAKTL also attempts to excuse prosecution delays by conclusory references to terminal disclaimers. See Mot. at 11. Although in certain circumstances the prejudice caused by prosecution delays can be mitigated somewhat by terminal disclaimers, the mere presence of a terminal disclaimer does not end the inquiry into whether a delay in prosecution was unreasonable. Indeed, many of RAKTL's patents-in-suit are terminally disclaimed over patents which were themselves filed after an unreasonable delay. For example, the '065 patent was terminally disclaimed over the '551 patent. Leventhal Decl. Ex. 1 at 55-56. But both the priority pendency and the overall pendency of the '551 were above the 99th percentile. Wagner Decl. Ex. A at 20.

1382. Regardless, contrary to RAKTL's current assertion of good faith and diligence, the record establishes that Katz intentionally and willfully delayed filing claims in order to learn what advances were being made in the field and then incorporated the new "information" into newly filed claims.

For example, Katz has admitted that, beginning in 1984 and continuing through the 1990s, he continued to learn about interactive voice systems that were being implemented by others in the field. See Smith Decl, Ex. 3 at 56:14-57:2. Further, Katz's patent prosecutors admitted that it was their *modus operandi* to file new claims using such newly-gained knowledge. See Smith Decl. Ex. 4 at 338:13-20

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The record establishes that Katz purposely manipulated the system to keep his patent applications alive and claim advances in the industry as his own. That is exactly what prosecution laches is intended to prevent. Reiffen, 281 F. Supp. 2d at 1153 (The "correspondence between the invention(s) plaintiff claimed with the evolution of the field . . . is highly suspicious and suggestive of opportunism.").

D. Katz's Unreasonable and Unexplained Delays in Prosecution Prejudiced Others In The Field

As discussed above, a court may choose to consider evidence of intervening rights, which "are evidenced by the use of products developed, manufactured and sold by [the accused infringers], as well as by third-party

products, patents and articles." Symbol III, 301 F. Supp. 2d at 1157; see also Verizon California, Inc. v. RAKTL, L.P., No. 01-CV-9871 (RGK) (RCx), 2003 U.S. Dist. LEXIS 23553, at *66 (C.D. Cal. Dec. 2, 2003) (observing that an intervening right is "evidenced by a public use, sale, intervening publication or intervening patent"). The goal of avoiding prejudice to rights arising from prosecution delays protects companies and other members of the public who have "invested in the technology described in the delayed patents." Symbol IV, 422 F.3d at 1386; see also Woodbridge, 263 U.S. at 56 (observing that prejudice is imposed on "other inventors [who] had been at work in the same field").

Defendants have presented unrebutted evidence suggesting that Katz's pattern of delay in prosecuting claims was prejudicial to developers of interactive call processing technology. ¹¹ In one illustrative case, AT&T developed and publicly deployed interactive voice system technology during the time between Katz's first disclosures and his filing of claims including those features. For example, starting in the mid-1980s, AT&T developed the Conversant 1 Voice System, a multi-mode voice system using DNIS. <u>See</u> Smith Decl. Ex. 8 at REF_000728-35.

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See Smith Decl. Ex. 3 at 78:5-25; 82:13-17; 82:24-83:15; 86:1-19. Yet, DNIS first appeared in a RAKTL claim limitation in 1993 in

RAKTL complains that American failed to provide enough detail in its interrogatory responses to support its prosecution laches defense. Mot. at 8-9 & 12-13. However, RAKTL was placed on sufficient notice of American's claims through its interrogatory responses and the other fact and expert discovery referenced in this brief. In any event, if RAKTL believed American's interrogatory responses were deficient, it could have met and conferred (and filed a motion to compel further responses, if necessary), but it did not. RAKTL therefore has no basis to complain now.

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the '285 patent. See, e.g., Smith Decl. Ex. 9 at claim 19. However, RAKTL now asserts an October 20, 1988 priority date for this feature. Because Katz later reclaimed a portion of the subject matter disclosed on October 20, 1988 that otherwise would have been dedicated to the public, the Conversant 1 Voice System is evidence that both the public and AT&T were prejudiced by Katz's delay in filing the claims that use DNIS.

In another illustrative case, the Periphonics Student Registration system was an automated telephone customer service device in developmental stages starting in the mid-1980s. See Smith Decl. Ex. 10 at REF_000891-American's Non-Rev application, which is a Nortel/Periphonics 932. system, is now accused of infringement. See generally Smith Decl. Ex. 11 at 63-71; see also id. at ¶ 123. Moreover, the Non-Rev application is accused of infringing claim 43 of the '863, for which RAKTL's is claiming a priority date of May 16, 1988. See id.; see also Smith Decl. Ex. 1 at 9. Evidence of on-going development expenditures by Nortel through the relevant period is readily adduced from the development agreements that Nortel/Periphonics and American entered. See Smith Decl. Ex. 12. From this evidence, a reasonable inference can be drawn that during the relevant time period Nortel/Periphonics was further developing its products. Put another way, it would be unreasonable to assume that there was no investment of resources to develop the mid-1980s version of the Nortel/Periphonics system into the version now accused of infringing.

Unrebutted evidence presented by American also suggests that Katz's pattern of delay in claiming his purported inventions prejudiced other inventors working in the same field during those periods of delay who filed "intervening" patents. For example, RAKTL now asserts that the cue

¹² See, e.g., Smith Decl. Ex. 1 at 7 (priority date for Claim 19).

suppression feature in claim 67 of the '120 patent was entitled to an October 23, 1989 priority date. ¹³ See Smith Decl. Ex. 1 at 7. But cue suppression was not *publicly* claimed by RAKTL until May 17, 1999, when the '120 patent issued. See Smith Decl. Ex. 6 at claim 56. In the intervening period, United States Patent No. 5,018,736 ("Pearson '736 patent") claiming a telephonic interactive game system and method was filed on October 27, 1989 and issued on May 28, 1991. See Smith Decl. Ex. 7. The Pearson patent discloses and claims the use of cue suppression. See id. at 15:39-50 and 13:68-14:3. Thus, the Pearson '736 patent was an intervening patent.

Similarly, United States Patent No. 4,797,911 ("Szlam patent") was filed on June 16, 1987 and issued on January 10, 1989. See Smith Decl. Ex. 14. The Szlam patent discloses and claims both DNIS and cue suppression. See id. at 12:29-37; 14:19-22. But those features were not claimed by RAKTL until 1993 and 1999, respectively. The Szlam patent was therefore an intervening patent. As further evidence of the prejudice RAKTL caused other inventors, RAKTL brought an interference action against the Szlam patent requesting that the Board of Patent Appeals and

RAKTL cites <u>Digital Control</u>, Inc. v. McLaughlin Mfg. Co, 248 F. Supp. 2d 1015, 1019 (W.D. Wash. 2003) for the proposition that prosecution laches requires a showing that "intervening activity" was not covered by a claim in a parent patent. <u>See</u> Mot. at 11-12. However, <u>Digital Control</u> establishes the opposite. In the sentence immediately preceding the quote proffered by RAKTL, the Court states: "the Court *does not consider* that an examination of intervening adverse rights is a useful concept in prosecution laches when addressing continuation applications." <u>Digital Control</u>, 248 F. Supp. 2d at 1019 (emphasis added). Therefore, taken in its full context, the sentence cited by RAKTL merely says that—in the context of a patent reissue—prosecution laches requires a showing that the intervening activity and the asserted claim were not covered by the original application. <u>See</u> 35 U.S.C. § 252. That is not applicable here.

¹⁴ For the DNIS feature, <u>see, e.g.</u>, Smith Decl. Ex. 9 at col. 18 (claim 19). For the cue suppression feature, <u>see, e.g.</u>, Smith Decl. Ex. 6 at col. 16 (claim 56).

Interferences award Szlam's patent rights to RAKTL. <u>See Smith Decl. Ex.</u> 15 at KTL0568304-307. Thus, despite waiting for many years after Szlam filed his patent application to introduce claims covering similar subject matter, RAKTL used his strategy of delaying filings in an attempt to take Szlam's patent rights away.

Because the record establishes that genuine issues of material fact exist regarding whether prosecution laches should apply, RAKTL's motion for partial summary judgment as to this issue should be denied.

IV. THERE ARE GENUINE ISSUES OF FACT REGARDING WHETHER RAKTL SHOULD BE BARRED FROM ASSERTING ITS PATENTS UNDER THE DOCTRINE OF EQUITABLE ESTOPPEL

Equitable estoppel is a defense to patent infringement comprising three elements: (1) the patentee, through misleading conduct, leads the alleged infringer to reasonably infer that the patentee does not intend to enforce its patent against the alleged infringer; (2) the accused infringer's reliance on the patentee's misleading conduct; and (3) due to its reliance, the alleged infringer will be materially prejudiced if the patentee is allowed to proceed with its claim. A.C. Aukerman v. R.I. Chaides Const. Co., 960 F.2d 1020, 1028 (Fed. Cir. 1992). Like other doctrines rooted in equity, equitable estoppel is "not limited to a particular factual situation nor subject to resolution by simple or hard and fast rules." Id. at 1041.

A. RAKTL Misled American By Failing To Identify The Asserted Claim, Failing To Identify The Accused Application, And Conducting Itself Differently Toward American Than Others

The communications between RAKTL and American from 1997 to 2006—Leventhal Decl. Ex. H—suggest that RAKTL led American to believe that the RAKTL would not seek to enforce claim 43 of the '863 patent against American's Non-Rev application. Misleading conduct may take the form of "specific statements, action, inaction, or silence where there was an

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obligation to speak." ABB Robotics, Inc. v. GMFanuc Robotics Corp., 52 F.3d 1062, 1063 (Fed. Cir. 1995). Although "an immediate threat of enforcement followed by silence may be the most common scenario does not mean that it is the *only* set of facts which can support a finding of misleading silence." Id. at 1064. Indeed, in this case, when viewed in the light most favorable to American, the substance of the communications suggests that American could infer from RAKTL's conduct that the now-accused Non-Rev application was not at issue.

As an initial matter, RAKTL's communications failed to identify claim 43 of the '863 patent. In its first communication with American, in August 1997, the '863 patent had not yet issued. Leventhal Decl. Ex. H at 253-56. American was informed on May 22, 1998 that the '863 patent had issued, but the letter identified a different system as potentially infringing application for which American should consider taking a license. Id. at 260-61. On August 20, 1998, American requested additional information. Id. at 262-63. On January 20, 1999, RAKTL informed American that it had successfully enforced its patents in litigation, and that lawsuits against new entities were underway, but failed to address American's request for further Id. at 264-65. On February 8, 1999, American again information. requested specific information relating to American's systems. <u>Id.</u> at 266. On July 16, 1999, RAKTL identified 7 claims and 4 patents as relevant to American, but again pointed to another American system. <u>Id.</u> at 267-68. RAKTL did not identify claim 43 of the '863 patent or the Non-Rev application. Id.

On November 16, 2000, RAKTL brought to American's attention that its lawsuit against AT&T had settled. See id. at 272-74. All further communications through 2004 reflect that American continued to express its belief that it did not need to take a license because the system identified by

RAKTL did not infringe. <u>See id.</u> at 350. On December 9, 2003, RAKTL identified new claims, but still did not identify claim 43 of the '863 patent. <u>Id.</u> at 334. The Non-Rev application was never mentioned as a potentially infringing application. See generally, Leventhal Decl. Ex. H.

This nearly decade long chain of communication supports at least two inferences. First, an alleged-infringer facing this history of business dealings could reasonably believe that claim 43 was not at issue and the Non-Rev application was not a potential litigation target. Second, the communications about its success in bringing some parties to settlement could suggest that, when RAKTL believed it had a solid case against a party, it chose to litigate or quickly negotiate a settlement. In contrast, RAKTL was unwilling to push American to litigation, even when American appeared unwilling to further discuss licensing. Viewing this chain of communication over such a long period of time in a light most favorable to American, a reasonable inference could be drawn that American believed RAKTL would not file suit, let alone assert infringement of the never-mentioned claim 43 of the '863 patent that is currently asserted against American's Non-Rev application.

B. American Was Lulled Into a Sense of Security

Reliance "is not the same as prejudice or harm, although frequently confused." <u>Aukerman</u>, 960 F.2d at 1043. In the context of equitable estoppel, the Federal Circuit has explained the difference between the two:

An infringer can build a plant being entirely unaware of the patent. As a result of infringement, the infringer may be unable to use the facility. Although harmed, the infringer could not show reliance on the patentee's conduct. To show reliance, the infringer must have had a relationship or communication with the plaintiff which lulls the infringer into a sense of security in going ahead with building the plant.

<u>Id.</u> (emphasis added). The Federal Circuit's articulation of reliance serves perfectly in the instant case to illustrate that there is sufficient evidence that American could have relied on the communications with RAKTL by going ahead with its plans to develop and invest in IVR systems.

Had RAKTL filed suit earlier, American could have avoided its expenditures on automated call processing systems. For example, had RAKTL brought suit prior to 2003, the evidence suggests that American could have avoided making investments in its new speech recognition technology which it believed did not fall within the scope of RAKTL's identified patents. See Leventhal Decl. Ex. H at 355-56

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See Smith Decl. Ex. 12. Drawing the reasonable inference in American's favor that it would be unwilling to continue investing in IVR systems if it had known those issues might be the subject of a lawsuit, a fact-finder could conclude that American relied on its sense of security. That is, as a consequence of its belief that it would not face an infringement suit concerning its Non-Rev application, American continued its investment in and development of the Periphonics system.

C. American Will Be Materially Prejudiced If RAKTL Is Allowed To Assert The '863 Patent

To show material prejudice, the "proper inquiry is whether there has been a change in the economic position of the alleged infringer during the period of delay." ABB Robotics, 52 F.3d at 1065 (internal citations omitted). In ABB Robotics, the Federal Circuit found that the trial court had properly found material prejudice "by showing that this suit would result in damages which likely would have been prevented by an earlier suit." Id. The trial court based its decision on the fact that the alleged infringer had modified its behavior to avoid infringement. Id.

As explained above, had RAKTL brought suit when the '863 patent first issued, the evidence suggests that American could have avoided adopting the allegedly infringing Nortel/Periphonics Non-Rev application starting in 1998. See Smith Decl. Ex. 12. As that feature is now the only accused feature, American could have avoided any potential liability by continuing with its other pre-existing systems, such as the Intellivoice system, or by adopting alternative systems which predated the '863 patents. See Smith Decl. Ex. 13 (showing American's expenditures on the Intellivoice call processing system prior to the issuance of the '863 patent). Furthermore, the communications between American and RAKTL suggest that American was making decisions such as converting to speech recognition systems given its understanding that the Katz patents generally did not encompass speech recognition. See Leventhal Decl. Ex. H at 355-56

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In summary, the evidence demonstrates that American's economic position changed as a consequence of RAKTL's delay in bringing suit because it was not able to switch to non-infringing alternatives prior to the

damages period at issue now and was not able to avoid investments in now-Viewed in the light most favorable to American, the accused systems. evidence shows that RAKTL's nine-year letter-writing campaign could have reasonably been perceived as empty threats, that American went ahead with its now-accused IVR development plans in reliance on its sense of security that it would not be sued, and that American was economically harmed as a result of those development plans. There can be no doubt that there remain genuine issues of material fact regarding whether the equitable estoppel defense bars RAKTL's claim for patent infringement. RAKTL's motion as to this issue should also be denied. V. CONCLUSION For the reasons described above, American requests that the

Court deny RAKTL's motion for partial summary judgment.

Respectfully submitted, Dated: August 29, 2008

> Mike McKool, Jr. Peter J. Ayers McKOOL SMITH, P.C.

Vernon M. Winters Christopher J. Cox Jill J. Ho WEIL, GOTSHAL & MANGES LLP

By:

Christopher J. Cox Attorneys for Defendants AMERICAN AIRLINES, INC. AMERICAN BEACON ADVISORS, INC.

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PROOF OF SERVICE I declare that I am employed with the law firm of Weil, Gotshal & Manges LLP, whose address is 201 Redwood Shores Parkway, Redwood Shores, California 94065-1175 (hereinafter "WGM"). I am not a party to the within cause, and I am over the age of eighteen years. I further declare that on August 29, 2008, I served a copy of: AMERICAN'S OPPOSITION TO PLAINTIFF'S MOTION FOR PARTIAL SUMMARY JUDGMENT BY ELECTRONIC SERVICE by electronically mailing a true and correct copy through WGM's electronic mail system to the email address(es) set forth in the service list below. Kent M. Walker, Esq. Cooley Godward Kronish 4401 Eastgate Mall San Diego, CA 92121 walkerkm@cooley.com katz@coolev.com Executed on August 29, 2008 at Redwood Shores, California. I declare under penalty of perjury under the laws, of the United States of America that the foregoing is true and correct. Nettie Asiasi